

Job ID:	310DJ
Job Title:	Northeast Territory Manager
Degree Requirements:	None
Years of Experience:	3
Type of Position:	Direct Hire
Location:	Home Office
Salary Range:	Salary plus commission
Travel Required:	50%

A well establish client is actively searching for Northeast Territory Manager to promote sales and growing sales of forestry and land clearing equipment in the Northeastern United States. Additionally, the Northeast Territory Manager is also responsible for nurturing existing relationships with dealers and customers. This position is required to meet with customers and demonstrate the equipment and providing training to operators and dealers. This position reports directly to the CEO. The ideal candidate will reside in or near Pennsylvania.

The territory includes NY, MA, CT, PA, WV, VA, MD, DE, NJ

The company will provide the following items for Northeast Territory Manager position:

Company Truck

Cell Phone

Laptop

I-pad

MUST HAVE REQUIREMENTS for this position are:

- * Knowledge of heavy equipment / construction equipment
- * Three years of sales experience in the construction equipment industry
- * Candidates must be mechanically inclined
- * Must be able to climb onto and around equipment to operate machinery safely and to train users
- * Extremely organized with excellent written and communication skills
- * Good team player
- * Computer literate
- * Strong work ethic
- * Driver license is required

Benefits:

- * 401K with 6% contribution
- * Company medical and life insurance
- * Vacation and additional time off for personal and sick days
- * Paid holidays

If you meet these requirements and wish to be considered for this position, send your résumé to us in a Word document at Resumes AT PinnaclePlacementGroup.com mentioning the **Job ID** and the **Job Title** in the subject line of your email.

In your email or cover letter, please provide us a short narrative detailing your experience and expertise as it applies to this position. Also, please provide us with your *MINIMUM* salary requirements.

KEY WORDS

Service technician, heavy equipment sales manager, sales manager, territory sales manager, heavy equipment territory manager, farm equipment, forestry equipment, Cat, Kubota, John Deer, Komatsu, Kobelco, New Holland, Case, Takeuchi, Bobcat, Volvo, Doosan, Agco, Massey Ferguson, Fendt, Challenger, Yancey Brother