

**Job ID:** 235RK  
**Job Title:** Technical Inside Sales Manager  
**Degree Requirements:** Bachelor's Degree ( Electrical, Electronic, or Computer Science )  
**Years of Experience:** 3 +  
**Type of Position:** Direct Hire  
**Location:** Northeast Atlanta, GA Area  
**Travel Required:** Domestic as well as International

Our Client has an **IMMEDIATE** need for a Technical Inside Sales Manager who will also have responsibilities for supporting present customers for North and South America in the northeast Atlanta, GA area. The minimum educational requirements are a Bachelor's Degree with Electronic or Electrical concentration ( Electrical Engineering, Electrical Engineering Technology, or Computer Science ). This position has a base salary with commission potential. Non local candidates can apply but the Client will not assist in any relocation expenses.

The **MUST HAVE** items in this position are:

- \* Bachelor's Degree with Electrical, Electronic, or Computer Science Concentration
- \* Prior inside sales support experience
- \* Ability to communicate with customers on the telephone to understand technical questions and solve technical problems
- \* Have a real sense of urgency in handling customer's technical problems
- \* Excellent Microsoft Office Suite abilities

**PLUSSES** for this position are:

- \* Prior RFID knowledge and sales experience

Reporting to the National Sales Director the **RESPONSIBILITIES** include but are not limited to:

- \* Make outgoing calls to present customers building closer relationships
- \* Make outgoing cold calls to qualify potential new customers
- \* Set up, configure, and test performance of products
- \* Handle incoming technical calls troubleshooting technical equipment issues ( installation, design specifications )

If you meet these requirements and wish to be considered for this position, send your résumé to us in a Word document at [Resumes@PinnaclePlacementGroup.com](mailto:Resumes@PinnaclePlacementGroup.com) mentioning the **Job ID** and the **Job Title** in the subject line of your email.

**In your email or cover letter, please provide us a short narrative detailing your experience and expertise as it applies to this position. Also, please provide us with your MINIMUM salary requirements.**

**KEY WORDS:** RFID, Motorola, inside sales, technical support, technical equipment, incoming calls, outgoing calls, BS Electrical Engineering, BS Electrical Engineering Technology, BS Computer Science, embedded programming, product installation, product design specifications, Spanish speaker, Portuguese speaker