

Job ID: 242RK
Job Title: Branch Manager
Degree Requirements: Bachelor's Degree (Business, Management, Accounting, related field)
Years of Experience: 5+ years and 2+ years in a Management Role
Type of Position: Direct Hire
Location: Macon, GA Area

Our client has an **IMMEDIATE NEED** for a Branch Manager in the Macon, GA area. You **MUST** be able to operate in a drug-free, tobacco-free workplace. Some relocation assistance has been budgeted for this position.

The MUST HAVE REQUIREMENTS ARE:

- * Bachelor's Degree in Business, Management, Accounting or related field (equivalent combination of experience and / or training and education will be considered)
- * 5+ years experience in the packaged gas industry
- * 2+ years supervisory experience (manage personnel issues; coaching, disciplinary action, reviews, etc.)
- * Ability to read, speak, write, spell & understand the English language
- * Be able to perform heavy work, routinely lifting 25-75 lbs.
- * Prolonged standing, up to 8 hours, frequent bending required
- * Be able to read and comprehend material safety data sheets
- * Be able to work independently, under pressure meeting deadlines
- * Have the ability to effectively communicate at all organizational levels
- * Be able to work outdoors in varying temperatures

PLUSES in this position are:

- * Knowledge & experience with SAP
- * Retail management experience

Reporting to the District Manager the **RESPONSIBILITIES** of this position include but are not limited to:

- * Branch operation & profitability (all functions)
- * Hire, lead, supervise, evaluate, motivate, & train team members
- * Assist outside sales team members in all sales related areas
- * Coordinates sales promotion activities
- * Prepares market & competitor information, annual sales analysis & forecasts
- * Budget preparation, adherence, & performance
- * Manage completion of sales-related paperwork
- * Maintain & grow existing accounts
- * Gain new business
- * Assist customers with equipment set-up & demonstration as necessary

KEY WORDS: Central Georgia, Sales, Branch Manager, Leadership, Industrial Gas, Retail, Welding, Safety, Packaged Gas

If you meet these requirements and wish to be considered for this position, send your résumé to us in a Word document at Resumes@PinnaclePlacementGroup.com mentioning the **Job ID** and the **Job Title** in the subject line of your email.

In your email or cover letter, please provide us a short narrative detailing your experience and expertise as it applies to this position. Also, please provide us with your MINIMUM salary requirements.