

Job ID: PF896
Job Title: Heat Exchanger Sales Engineer
Degree Requirements: Bachelors Degree in Chemical or Mechanical Engineering
Years of Experience: 10+ Heat Exchanger Rating / Sales
Type of Position: Direct Hire
Location: West of Philadelphia, PA
Salary Range: \$90K - \$110K D.O.E.
Travel Required: < 25%

IMMEDIATE NEED for a Heat Exchanger Sales Engineer west of Philadelphia, PA who has 10 or more years experience in Exchanger Rating / Sales. Relocation assistance is budgeted for this position.

The **MUST HAVE** items for this position are:

Bachelor's degree in Chemical or Mechanical Engineering
10+ years direct sales experience (thermal-hydraulic design, estimating, sales proposals, closing) heat exchanger
Experience with Heat Transfer Research, Inc. (HTRI) software
Knowledge of Tubular Exchanger Manufacturers Association (TEMA) Codes / Standards
Knowledge of American Society of Mechanical Engineers (ASME) Codes / Standards
Willingness to travel, some overnight

The **RESPONSIBILITIES** of this position include but are not limited to:

Preparation of preliminary thermal equipment designs that fit client requirements & specifications
Preparation of cost estimates
Generation of sales proposals
Coordinate worldwide sales efforts
Interaction with company as well as commission compensated sales teams
Interact with internal and external customers during sales and installation process

KEY WORDS: sales engineer, software, engineering, heat exchange, heat exchanger, thermal-hydraulic design, HTRI, Heat Transfer Research Inc, Tubular Exchanger Manufacturers Association, TEMA, American Society of Mechanical Engineers, ASME

If you meet these requirements and wish to be considered for this position, send your résumé to us using Word 97 -2003 at Resumes@PinnaclePlacementGroup.com mentioning the **Job ID** and the **Job Title** in the subject line of your email. **In your email please provide us a short narrative detailing your experience and expertise as it applies to this position.**