

Job ID: PH012711A
Job Title: Inside Sales Executive-Technical
Degree Requirements: BSEE, BSCS or related BS degree
Years of Experience: 2 - 5
Type of Position: Direct Hire
Location: Northeast Atlanta, GA area
Salary Range: D.O.E. + bonus based on company performance
Travel Required: <25%

IMMEDIATE NEED in the Northeast Atlanta, GA area for a technically-oriented Inside Sales Executive who is looking for a place to grow where you will be able to multi-task in several areas: cold-calling and account management, technical / customer support, applications engineering, order entry / order tracking. Our client is headquartered in Europe and is in process of establishing their prime U.S. operation in the North Atlanta area, thus requiring a multi-faceted individual to fill this role. Client is a worldwide supplier of embedded single-board products. Local Candidates only. Client is ready to interview now.

The **MUST HAVE** items for this position are:

- Bachelor's degree in Electrical Engineering or Computer Science
- 2 - 5 years work experience specializing in electronics or electrical engineering, ideally in design of embedded computers
- Demonstrated previous experience in an inside sales, pre-sales engineering, technical support or similar role
- Excellent knowledge of PC and Network Architecture
- Ability to perform a variety of office management functions with minimal supervision
- Ability to communicate clearly in English--both written and verbally

PLUSSES in this position are:

- Board design experience
- BIOS expertise
- Project Management experience
- Program Management experience
- Basic degree of programming experience
- Field Gate Programmable Array (FPGA)

The **RESPONSIBILITIES** of this position include but are not limited to:

- Proactively support external customer engineering staff during the full sales process, especially with:
 - o Specifications
 - o Configuration
 - o Integration
- Order entry, shipping, invoicing, and handling customs regulations
- Troubleshoot hardware and software technical problems
- Work closely with internal teams { Design, Quality, Repair }
- Work with internal customers during introduction of Beta items

KEY WORDS: electrical engineer, electronics engineer, computer science, single board computers, embedded software, x86, x 86, pc, network, architecture, specifications, configuration, integration, inside sales, customer support, fpga, pre sales, pre-sales, incoming calls, logistics, ProAlpha

If you meet these requirements and wish to be considered for this position, send your résumé to us using Word 97 -2003 at Resumes@PinnaclePlacementGroup.com mentioning the **Job ID** and the **Job Title** in the subject line of your email. **In your email please provide us a short narrative detailing your experience and expertise as it applies to this position.**